



Exam : 070-122

Title : Designing and Providing Microsoft ☐☐☐☐☐☐☐☐☐☐

Volume License Solutions to Large Organizations

Ver : 09-11-07

## Topic 1, Main Questions (12 Questions)

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### QUESTION 1

You work as a Microsoft licensing specialist at Certkiller .com. Certkiller .com consists of a Sales department and a Marketing department. The Sales department has 500 Windows XP Professional client computers while the Marketing department has 200 Windows 2000 Professional client computers. The licenses for the client computers in the Sales department have Software Assurance and were obtained under a Select License agreement. Certkiller .com wants to standardize all client computers on the latest version of Windows. However, the Marketing department uses an in-house accounting application that is not compatible with Windows XP Professional. What should you suggest is a cost-effective license solution for the Marketing department?

- A. Use Certkiller .com's Select License agreement and obtain a Virtual PC 2004 licenses.
- B. Acquire licenses and Software Assurance for Windows 2000 Professional in Sales department.
- C. Acquire only Software Assurance for the Sales department, which are licensed for Windows XP Professional.
- D. Use the Independent Software Vendor (ISV) Royalty Licensing Program for the custom software solutions and obtain a Services Provider Licensing Agreement (SPLA) for Windows 2000 Professional.

Answer: A

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### QUESTION 2

You work as a Microsoft licensing specialist at Certkiller .com. The Certkiller .com network consists of a single Active Directory domain named Certkiller .com. Certkiller .com consists of two department named Research and Finance. Certkiller .com has hired a new technician named Mia Hamm. Mia Hamm wants to know which offers downgrade rights.

- A. All agreements on Select License, Open License and also Software Assurance.
- B. Original Equipment Manufacturer (OEM) licenses.
- C. Small Business Server Client Access Licenses.
- D. User client access licenses

Answer: A

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### QUESTION 3

You work as a Microsoft licensing specialist at Certkiller .com. The Certkiller .com network consists of a single Active Directory domain named Certkiller .com. A Certkiller .com customer named Rory Allen as contact you. Their company named AB Motors Software Assurance is expiring today. Currently AB Motors has and an

Enterprise 5.x Agreement, a Select 5.x License agreement with Software Assurance.  
Rory Allen wants to know the time-window in which to renew the Software Assurance.

What should you tell him?

- A. 1 month and 30 days.
- B. 2 month.
- C. 90 days.
- D. 1 month.

Answer: C

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#### **QUESTION 4**

You work as a Microsoft licensing specialist at Certkiller .com. The Certkiller .com network consists of a single Active Directory domain named Certkiller .com. A Certkiller .com customer named Andy Booth as contact you. You need to calculate the cost per year of Software Assurance for Systems, Applications, and Servers licenses.

What should you do?

- A. Calculate 29% of the Systems license price and Applications license price, and 25% of the Servers license price.
- B. Calculate 14% of the Systems license price, Applications license price, and of the Servers license price.
- C. Calculate 20% of the Systems license price, 25% of the Applications license price, and 30% of the Servers license price.
- D. Calculate 10% of the Systems license price, 12% of the Applications license price, and 12% of the Servers license price.

Answer: A

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#### **QUESTION 5**

You work as a Microsoft licensing specialist at Certkiller .com. The Certkiller .com network consists of a single Active Directory domain named Certkiller .com. All servers on the Certkiller .com network run Windows Server 2003 and all client computers run Windows 2000 Professional.

Certkiller .com wants to replace the client computers and standardize it to run Microsoft Windows XP Professional and Microsoft Office Professional 2003 without activating the client computers.

Which of the following is the best licensing solution?

- A. Obtain licenses and Software Assurance for the Windows XP Professional upgrade and Office 2003 Professional.
- B. Use Original Equipment Manufacturer (OEM) to obtain licenses and add Software Assurance.
- C. Obtain only Software Assurance for the client computers.

D. Obtain a Services Provider Licensing Agreement (SPLA) to run Windows XP Professional upgrade and Office 2003 Professional.

Answer: B

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**QUESTION 6**

You work as a Microsoft licensing specialist at Certkiller .com. The Certkiller .com network consists of a single Active Directory domain named Certkiller .com. A Certkiller .com customer named Dean Austin as contact you. Dean Austin wants to know more about the Enterprise Agreement. With regards to Enterprise Agreement, what is the least amount number of qualified desktops to qualify for it?

- A. 25 desktops.
- B. 50 desktops.
- C. 100 desktops.
- D. 250 desktops.

Answer: D

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**QUESTION 7**

You work as a Microsoft licensing specialist at Certkiller .com. The Certkiller .com network consists of a single Active Directory domain named Certkiller .com. All servers on the Certkiller .com network run Windows Server 2003. Certkiller .com consists of a Sales department. The laptop of Certkiller .com is used by the sales representatives that has Office XP Professional preinstalled and is running Microsoft Windows 2000 Professional. Certkiller .com is using a Select License agreement, which is in use for 24 months. A few weeks ago, Certkiller .com acquired 150 desktops with Windows XP Professional and Office 2003 Professional OEM licenses. The CIO of Certkiller .com wants to know which are eligible to be enrolled in Software Assurance. What should you tell him?

- A. The laptop computers with the Select License agreement.
- B. The Microsoft Windows 2000 Professional laptops.
- C. The laptops and the new desktops.
- D. The 150 desktops with Windows XP Professional and Office 2003 Professional OEM licenses.

Answer: D

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**QUESTION 8**

You work as a Microsoft licensing specialist at Certkiller .com. The Certkiller .com network consists of a single Active Directory domain named Certkiller .com. A Certkiller .com customer named Clive Wilson as contact you. Clive Wilson has acquired 50 new client computers that have Microsoft Windows XP Professional

preinstalled. The licences of Clive Wilson's company needs to be enroll in Software Assurance.

What is the time limit to enroll these licenses in Software Assurance?

- A. 2 months.
- B. 1 month.
- C. 90 days.
- D. 3 months.

Answer: C

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#### **QUESTION 9**

You work as a Microsoft licensing specialist at Certkiller .com. The Certkiller .com network consists of a single Active Directory domain named Certkiller .com. Certkiller .com contains 20,000 desktop computers that run Microsoft Office Professional 2003.

Certkiller .com has quite a few branch offices in Columbia, Germany, Japan and US

A. The Certkiller .com users need to adjust the user interface languages often. You need to assign an Enterprise Agreement.

Which of the following language licensing solution should you choose?

- A. On the Enterprise Agreement enrolment you should use the All Languages option.
- B. Choose the Listed Languages option on the Enterprise Agreement enrolment and the Cross Language use rights.
- C. Use the Cross Language use rights in the Enterprise Agreement and the All Languages option.
- D. Use the Platform Independent use rights in the Enterprise Agreement and the All Languages option.

Answer: A

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#### **QUESTION 10**

You work as a Microsoft licensing specialist at Certkiller .com. The Certkiller .com network consists of a single Active Directory domain named Certkiller .com.

A year ago, Certkiller .com has signed a Select License agreement. Because of the abundance of the license acquisitions, Certkiller .com had qualified for Select Level B in the Server pool. Last week Certkiller .com only purchased only 780 points in the Server pool.

How will the licensing agreement be affected?

- A. Certkiller .com need to assign a new enrollment under the name.
- B. Certkiller .com will be re-leveled to Select Level A.
- C. Certkiller .com needs to purchase software under its current agreement until the agreement expires.
- D. Certkiller .com must re-negotiate the Select License agreement and must forecast

Select Level A.

Answer: B

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**QUESTION 11**

You work as a Microsoft licensing specialist at Certkiller .com. The Certkiller .com network consists of a single Active Directory domain named Certkiller .com. Certkiller .com consists of a Finance department and a Marketing department. The Finance and Marketing department combined has 100 client computers which run Microsoft Office Professional 2003. Microsoft Office Professional 2003 was obtained through an Open Business agreement.

A Certkiller .com technician named Mia Hamm had created a custom image that uses volume license media and the company's volume license product key to standardize its Office Professional 2003 configuration. Due to the growth of the business, 20 new client computers were acquired with an Original Equipment Manufacturer (OEM) version of Office Professional 2003. The Certkiller .com wants the 20 client computers to have the custom image.

What should you do?

- A. For the 20 OEM versions of Office Professional 2003, you should obtain Software Assurance.
- B. Obtain a Services Provider Licensing Agreement (SPLA) through the company's current agreement for the 20 OEM versions of Office Professional 2003.
- C. Use retail media to create the standardized image.
- D. Create a new image by using the OEM media and re-image the new desktops by using the custom image.

Answer: A

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**QUESTION 12**

You work as a Microsoft licensing specialist at Certkiller .com. The Certkiller .com network consists of a single Active Directory domain named Certkiller .com. You are busy separating the computers of Certkiller .com. Which of the following is a qualified desktop?

- A. Home computers and mobile devices but not computers running servers and an embedded operating system.
- B. A personal computers that do work for the company and able of running enterprise products.
- C. The devices that are bought by the company during the term of its licensing agreement.
- D. Computers that have a Microsoft Windows operating system.
- E. Not the computers that are running as a server only, computers running line-of-business software only, and systems running an embedded operating system.

Answer: B, E



## **Topic 2, Certkiller .com, Scenario**

You work as a Microsoft licensing specialist for your company. Your customer is Certkiller .com.

### **Company Background**

Certkiller .com is an Internet company that sells IT certification courseware material. The company has 300 employees that are distributed across three departments named Marketing, Sales and Human Resources (HR). The Advertising department has 100 employees who work in the field.

### **Existing Network**

The Certkiller .com network contains 100 Windows 98 desktop computers that run Microsoft Office 97 Professional, 50 new Windows XP Professional laptop computers which came with Microsoft Office 2003 preinstalled, and several handheld devices. The 50 new Windows XP Professional laptop computers were purchased in the last 60 days. The laptop computers and handheld devices are used by the travelling employees in the Advertising department.

The Certkiller .com network also contains three servers named Certkiller -SR11, Certkiller -SR12 and Certkiller -SR13. Certkiller -SR11 runs Microsoft NT Server 4.0 and Microsoft Exchange Server 5.5 while Certkiller -SR12 and certkiller-SR13 runs Microsoft Windows 2000 Server. SharePoint Portal Server 2001 is installed on Certkiller -SR12.

### **Current Licensing Solution**

The company acquired the 100 desktop computers in five years ago. The software licenses for these computers were obtained through the Open License program. The software has to been upgraded because the computers do not meet the minimum requirements for new versions of Microsoft Windows or Microsoft Office.

### **Business Goals**

Certkiller .com wants to increase sales without increasing its sales force. As part of this plan, the company wants to create a Web site that will allow customers to order products from the company. Certkiller .com will purchase a new Microsoft SQL Server 2005 database server to support the Web site. The database server will host a database that will store the company's product information.

Certkiller .com wants to standardize the software on all client computers but does not want spend money on the desktop computers that are not critical to the company's business model. The company intends to replace the laptop computers within 12 months. Certkiller .com also wants to update its server products with the latest versions of Microsoft Windows Server, Microsoft Exchange Server and Microsoft SharePoint Portal Server.

### **Topic 2, Certkiller .com (6 Questions)**

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#### **QUESTION 13**

Which of the following issues do you need to resolve before you can propose the best licensing solution for Certkiller .com?

A. How much visitors will the Web site receive?

- B. What server products are installed on the servers?
- C. Which software acquisition model does the company use?
- D. What is the company's hardware and software refresh cycle?

Answer: C

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**QUESTION 14**

Which of the following represents the best licensing program for Certkiller .com?

- A. Open Value Companywide Option.
- B. Open Business.
- C. Select License.
- D. Enterprise Agreement.
- E. Enterprise Subscription.
- F. Full Package Product (FPP).

Answer: D

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**QUESTION 15**

Certkiller .com wants to use the proper software for its business.  
Which product should you recommend?

- A. Microsoft Baseline Security Analyzer.
- B. Microsoft Customer Relationship Management.
- C. Microsoft Visual Studio.
- D. Windows SharePoint Services.

Answer: B

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**QUESTION 16**

Which of the following would most require Certkiller .com to change its software acquisition model? (Choose all that apply.)

- A. The increase in the number of employees.
- B. The creation of the Web site.
- C. The simplification of license management.
- D. The expansion of the customer base.
- E. Cost-effectiveness.

Answer: C, E

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**QUESTION 17**

You need to propose the best client access solution for Certkiller .com.  
What should you do?

- A. Propose that the company purchases Device Core Client Access Licenses (CALs) and



Exchange Server Device Client Access Licenses (CALs).

B. Propose that the company purchases User Core Client Access Licenses (CALs) and SQL Server per processor licenses.

C. Propose that the company purchases Windows User Client Access Licenses (CALs) and SQL Server Client Access Licenses (CALs).

D. Propose that the company purchases Windows User Client Access Licenses (CALs) and SharePoint Portal Server Client Access Licenses (CALs).

Answer: B

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**QUESTION 18**

Which of the following can Certkiller .com use to manage its Microsoft software licenses obtained through retail and original equipment manufacturer (OEM) channels?

A. <https://eopen.microsoft.com>.

B. A personal tracking system.

C. <https://licensing.microsoft.com>.

D. <https://update.microsoft.com>.

E. <https://www.microsoft.com/update>.

Answer: B

## **Topic 3, Courseware Publishers, Scenario**

You work as a Microsoft licensing specialist at Certkiller .com. The Certkiller .com customer is Courseware Publishers that consists of 1,000 employees.

### **Company Background**

The Courseware Publishers network consists of a single Active Directory domain named courseware.com. The Courseware Publisher's main office is in Miami. Due to the growth and the demands of the customers, Courseware Publishers has opened four sales offices in Cairo, Stockholm, Minsk, and Athens. All the sales offices in these places have 15 employees.

### **Network Description**

Courseware Publishers network contains 10 servers, running Microsoft Windows 2000 Server. Courseware Publishers also contains 3 SQL servers that are licensed per processor. Courseware Publishers contains 1,500 client computers, running Microsoft Windows 2000 Professional. 50 of the client computers are running Microsoft Project Professional and 450 of the client computers are running Microsoft Project Standard. Courseware Publishers wants to Add Project Standard to all the desktops, Upgrade the 10 servers to Windows Server 2003, put into practice Microsoft Systems Management Server and upgrade 400 client computers to Windows XP Professional

### **Current Licensing Solution**

The desktops in Courseware Publishers have an Enterprise Agreement. A separate Open Business agreement is used in their software and products.

### **Business Goals**

To increase effectiveness in managing information technology (IT) purchases,

Courseware Publishers wants to control the combined buying power to get the best prices. Courseware Publishers wants the flexibility of local purchasing and technical support.

Courseware Publishers also plans to invest to ensure that the infrastructure is as secure. For this step Courseware Publishers needs training for end users and for IT employees.

### **Topic 3, Courseware Publishers (8 Questions)**

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#### **QUESTION 19**

Which of the following is the appropriate licensing option to acquire the additional Project Standard licenses?

- A. Purchase Open Volume.
- B. Obtains the licenses through a new Select License agreement with local enrolments.
- C. Obtains the licenses through the Original Equipment Manufacturer (OEM).
- D. Obtains the licenses as additional products through the Open Value Companywide Option.

Answer: B

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#### **QUESTION 20**

Which of the following models is the current software acquisition model for Courseware Publishers?

- A. centralized software decision-making and decentralized purchasing
- B. decentralized software decision-making and decentralized purchasing
- C. centralized software decision-making and decentralized purchasing
- D. centralized purchasing and decentralized purchasing

Answer: B

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#### **QUESTION 21**

Which advantages will be available of Software Assurance to meet the company's business needs?

- A. New Version Rights and the Home Use Program
- B. eLearning and the Home Use Program
- C. training vouchers and eLearning
- D. Microsoft TechNet Plus and eLearning and training vouchers

Answer: D

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#### **QUESTION 22**

What is the best licensing solution for Courseware Publishers?

- A. The existing Enterprise Agreement and a new Select License agreement.

- B. Purchase Services Provider Licensing Agreement (SPLA) for the offices. Acquire Original Equipment Manufacturer (OEM) for the Miami office.
- C. Begin a new Open Value Companywide Option agreement.
- D. The existing Enterprise Agreement with Software Assurance.

Answer: A

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**QUESTION 23**

Courseware Publishers wants you to propose a licensing solution. What additional information is needed?

- A. The server products that the company is not using.
- B. The software refresh cycle.
- C. The current IT support structure.
- D. The products that currently have Software Assurance.

Answer: B

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**QUESTION 24**

You need to change the existing licensing solution. Which issue has an effect to change the licensing solution?

- A. Add Project Standard to all the desktops.
- B. Upgrading of the servers.
- C. The implement Microsoft Systems Management Server.
- D. The recent opening of the new sales offices.

Answer: D

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**QUESTION 25**

Courseware Publishers wants to put into practice Microsoft Systems Management Server. Which of the following licenses should you use?

- A. Internet Security and Acceleration Server.
- B. SQL Server Client Access Licenses (CALs).
- C. Systems Management Server.
- D. Terminal Server client access licenses (CALs).

Answer: C

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**QUESTION 26**

Which of the following will influence the licensing solution?

- A. The geographical locations of the offices.
- B. The implement Microsoft Systems Management Server.
- C. The number of desktop computers.

D. To leverage the combined buying power of all the offices.

Answer: A

## Topic 4, Stanford Labs, Scenario

You work as a Microsoft licensing specialist at Certkiller .com. The Certkiller .com customer is Stanford Labs which is a science lab for most of the pharmaceutical companies.

### Company Background

The Stanford Labs network consists of a single Active Directory domain named stanford.com. Stanford Labs has a headquarters in London and branch offices in Paris, Madrid, Stockholm, Warsaw, Minsk, and Athens. Due to company growth they are planning to take into service extra workers.

### Network Description

Stanford Labs contains 1000 client computers. The client computers in Stanford Labs have all kinds of version of Microsoft Office Professional. The branch offices in Paris, Madrid, Stockholm, Warsaw, Minsk, and Athens all contains three servers, running Microsoft Windows 2000 Advanced Server and Microsoft Exchange 2000 Server Enterprise Edition. The applications of the client computers and the server software differ from location to location.

### Current Licensing Solution

An Open Business agreement is used to obtain their licences in Stanford Labs. Because of the Open Business agreement, it is difficult to buy in bulk to get lower prices along with the benefits.

### Business Goals

To get a better control of the IT environment, Stanford Labs wants to standardize the client computers. Stanford Labs also wants to keep up to date with the latest technologies. Stanford Labs also wants to cut the cost of maintaining the infrastructure./

## Topic 4, Stanford Labs (5 Questions)

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### QUESTION 27

To change the companies licensing solution, which of the following will have an impact on the change?

- A. The need to reduce software costs and the reduction of technical support costs.
- B. The need to standardize desktops and the reduction of technical support costs.
- C. The need to improve license management and tracking and the need to standardize the client computers.
- D. The need to reduce the technical support costs and software costs.

Answer: B

### QUESTION 28

Which of the following is the best licensing solution for Stanford Labs?

- A. Exchange Server User client access licenses for the client computers and servers.
- B. Enterprise Subscription Agreement for both client computers and servers
- C. Select License with Software Assurance for both client computers and servers
- D. Terminal Server client access licenses (CALs) licenses for the client computers and servers

Answer: C

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**QUESTION 29**

Which of the following models is a suitable software acquisition model for Stanford Labs?

- A. centralized software decision-making and decentralized purchasing
- B. decentralized software decision-making
- C. centralized software decision-making
- D. centralized purchasing
- E. decentralized purchasing

Answer: A

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**QUESTION 30**

Which of the following issues will have an impact on the Stanford Labs need to change its software acquisition process?

- A. The need to reduce software costs and to upgrade existing software.
- B. The need to standardize client computer software.
- C. The need to improve license management.
- D. The number of client computers and servers.

Answer: B

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**QUESTION 31**

What should you know, before you want to propose a client computers licensing solution?

- A. Software used on the client computers and servers.
- B. The current IT support structure.
- C. Whether Software Assurance was purchased on the current licenses.
- D. The products that currently have Software Assurance.

Answer: C

## Topic 5, Mondo Transport, Scenario

You work as a Microsoft licensing specialist at Certkiller .com. Certkiller .com has a

customer named Mondo Transport.

### **Company Background**

Mondo Transport remanufactures components for long haul trucks. The company has its business premises on the outskirts of San Francisco. The company has five departments named Research, Sales, Marketing information technology (IT) and Finance.

Mondo Transport has 350 core employees. Due to the cyclic nature of the business, the company employs up to 100 contract employees on a temporary basis during peak periods.

### **Existing Network**

The Mondo Transport network currently contains 8 Windows 2000 Advanced Server computers. Microsoft Exchange Server 5.5 is installed on three servers named MT-SR21, MT-SR22 and MT-SR23 while Microsoft SQL Server 7.0 is installed on two servers named MT-SR24 and MT-SR25. The latter is used by the Research department to store research and development data. Two other servers named MT-SR26 and MT-SR27 are used by the Finance department to run their finance applications.

Microsoft Internet Security and Acceleration Server 2004 in other third-party security products have been installed on MT-SR08.

The Mondo Transport net also contains between 350 and 450 client computers. The client computers run various versions of Microsoft Windows.

### **Current Licensing Solution**

Mondo Transport currently has an Open Business agreement that it uses to purchase all its software. The company feels that this agreement is not cost effective and is experiencing difficulty in managing the agreement.

The company also wants to minimize expenses as it looks to expand the business.

### **Business Goals**

Mondo Transport wants to create a Web site to increase the company's online presence. The Web site will also allow customers to order products from Mondo Transport. The company will purchase a new dual-processor SQL database server to support the Web site. The database server will host a database that will store the company's product information. Customers will be able to access the database through the Web site.

Mondo Transport suspects that it is losing money by using old, inefficient server software. The company wants to upgrade to the latest versions of Microsoft SQL Server and Microsoft Exchange Server. Employees in the IT department will require additional training to implement and support the latest versions Microsoft SQL Server and Microsoft Exchange Server.

The Mondo Transport IT department has been instructed to improve network security and to reduce costs.

## **Topic 5, MondoTransport (7 Questions)**

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### **QUESTION 32**

Which of the following factors will have the most bearing on Mondo Transport's licensing solution decision?

- A. The third-party security products installed on MT-SR08.
- B. The number of client computers accommodated at any one time.

- C. The use of different versions of Windows on the client computers.
- D. The company's concerns regarding the cost effectiveness of the current agreement.

Answer: B

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**QUESTION 33**

You need to propose the best licensing solution for Mondo Transport's new SQL database server.

What would you propose?

- A. That the company purchases a single SQL Server license through the current agreement.
- B. That the company purchases a single SQL Server license and a User Client Access Licenses (CALs) for each of the company's client computers that will access the database server.
- C. That the company purchases a SQL Server Per Processor License for each processor installed in the new SQL database server.
- D. That the company purchases a single SQL Server license and a Device Client Access License (CALs) for each of the company's employees that will access the database server.

Answer: C

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**QUESTION 34**

Which of the following would most require Mondo Transport to change its software acquisition process? (Choose TWO.)

- A. The company's desire to simplify license management.
- B. The company's current IT support structure.
- C. The fluctuating number of client computers that the company needs to be accommodated.
- D. The need to replace the company's old, inefficient server software products.

Answer: A, C

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**QUESTION 35**

Which of the following issues do you need to resolve before you can propose the appropriate licensing solution for Mondo Transport?

- A. Which additional server products will be installed on the server computers?
- B. How much does the company want to spend on licensing?
- C. What is the company's current IT support structure?
- D. Which server products currently have Software Assurance?
- E. What is the company's hardware and software refresh cycle?

Answer: A

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**QUESTION 36**

You need to propose the best overall licensing solution for Mondo Transport. What would you do? (Choose all that apply.)

- A. Suggest that the company obtain client software licenses through an Enterprise Subscription Agreement.
- B. Suggest that the company obtain all software licenses through a Select License with Software Assurance Membership.
- C. Suggest that the company obtain servers software licenses as supplementary products.
- D. Suggest that the company obtain server software licenses through an Open Volume agreement.
- E. Suggest that the company obtain all software licenses through an Open Business agreement.

Answer: A, C

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**QUESTION 37**

Which of the following represent the best purchase process for Mondo Transport?

- A. Each department should purchase its own server and client software.
- B. The IT department should purchase all server software but each department should purchase its own client software.
- C. The IT department should purchase all client software but each department should purchase its own server software.
- D. The IT department should manage all software and hardware purchases.

Answer: D

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**QUESTION 38**

Which of the following Software Assurance features can be used to meet Mondo Transport's business goals?

- A. New Version Rights and Spread Payments.
- B. Downgrade Rights and training vouchers.
- C. Employee Purchase Program (EPP).
- D. Home Use Program and eLearning.

Answer: A

## **Topic 6, A2B Aviation, Scenario**

You work as a Microsoft licensing specialist at Certkiller .com. Your customer is A2B Aviation.

### **Company Background**

The A2B Aviation network consists of a single Active Directory domain named a2baviation.com, a2b.com. A2B Aviation wants to buy another company named

Courseware Publishers Ltd. Open Business agreement is used to licenses the software of the products in Courseware Publishers Ltd.

**Current Network Description**

The A2B Aviation network contains 1000 client computers and 50 servers. The client computers and the servers use a variety of technology.

**Current Licensing Solution**

The servers of A2B Aviation are licensed as additional products under an Enterprise 5.x Agreement. The expiring of the licences is due in three months time.

**Business Goals**

In the following year A2B Aviation wants to deploy four dual-processor servers that run SQL Server in an active/passive failover cluster configuration, which means that one node serves exclusively as the failover node for another node. A2B Aviation also wants the people at their company to use the servers to access customer by using a packet-switching internetwork that consists of thousands of individual networks and millions of computers located around the world.

For this action the technicians need to get training to use the network infrastructure. A2B Aviation wants to keep up to date with the latest Microsoft server technology.

**Topic 6, A2B Aviation (7 Questions)**

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**QUESTION 39**

What document is needed to verify that A2B Aviation has ownership of its current Microsoft software licenses? (Choose TWO)

- A. Paid invoice and volume licensing agreement.
- B. License confirmation and proof of payment.
- C. Volume license product key and enrollment.
- D. Volume licensing agreement and enrolment.

Answer: B, D

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**QUESTION 40**

A2B Aviation needs Software Assurance for their business goals. Which of the following will benefit the company? (Choose TWO)

- A. Training vouchers and eLearning.
- B. New Version Rights and Spread Payments.
- C. TechNet Online Concierge Chat.
- D. Home Use Program and new Version Rights.

Answer: A, C

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**QUESTION 41**

If you must transfer Courseware Publishers Ltd's Microsoft software licenses to A2B Aviation, what should you recommend?

- A. Add all Select License, Open License and also Software Assurance to A2B Aviation.
- B. Use Original Equipment Manufacturer (OEM) to obtain licenses that includes the additional desktops and servers.
- C. Submit a Transfer of License form for all active licenses and inform A2B Aviation of the license terms and conditions.
- D. Start a new Services Provider Licensing Agreement (SPLA) for A2B Aviation.

Answer: C

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**QUESTION 42**

Which of the following Software Assurance for A2B Aviation Microsoft Office will be a gain? (Choose TWO)

- A. New Version Rights and Home Use Program
- B. TechNet Plus and Spread Payments.
- C. Home Use Program and training vouchers
- D. eLearning
- E. eLearning and training vouchers

Answer: A, D

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**QUESTION 43**

Where will A2B Aviation get to view its volume license product keys?

- A. At <https://www.eopen.microsoft.com>.
- B. <https://nationalspecialty.com> for Software Assurance.
- C. At <https://licensing.microsoft.com>.
- D. At <https://www.microsoft.com/update>

Answer: C

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**QUESTION 44**

Which license acquisition method can be used for the four SQL servers?

- A. A suitable Transition Pack and Transition Client Access Licenses (CALs).
- B. Acquire the licenses through an Enterprise Agreement.
- C. True-up the SQL Server licenses at the date of the agreement.
- D. Acquire new SharePoint Portal Server licenses on the existing Enterprise Agreement

Answer: C

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**QUESTION 45**

What is the most suitable licensing solution for A2B Aviation?

- A. Open Business and OEM.

- B. Open Volume and FPP.
- C. Open Value Companywide Option.
- D. Enterprise Agreement.

Answer: D

## **Topic 7, BilcoEngineering, Scenario**

You work as a Microsoft licensing specialist at Certkiller .com. Certkiller .com has a customer named Bilco Engineering.

### **Company Background**

Bilco Engineering is a fast-growing engineering company that specializes in developing high performance shock absorbers for use in various motorsport categories. The company consists of four divisions named Research, Manufacturing, Retail and Admin.

Bilco Engineering's employees are spread across the four divisions with the Research and Retail divisions each having 60 employees, the Manufacturing division having 100 employees, and the Admin division having 30 employees.

Bilco Engineering has flexible working hours and allows employees in the Research, Retail and Admin divisions to work from home when conditions allow it.

The company expects sales to increase considerably over the next three years and expects to increase its number of employees.

### **Existing Network**

The Bilco Engineering network contains 250 desktop computers. Most of the desktop computers run Microsoft Windows 2000 Professional while the newer desktop computers run Microsoft Windows XP Professional. The desktop computers run various versions of Microsoft Office.

The Bilco Engineering network also contains five server computers named BE-SR01, BE-SR02, BE-SR03, BE-SR04, and BE-SR05. All the servers run Microsoft Windows 2000 Server.

Bilco Engineering has a software refresh cycle of two years; however, the company and its employees experiences difficulty in remaining current with the latest software.

### **Current Licensing Solution**

Each division is allowed to purchase its own software. Bilco Engineering has discovered that the Research and Manufacturing divisions pay a higher price for their software than the Retail and Admin divisions.

### **Business Goals**

Bilco Engineering wants to standardize the servers on the latest version of Microsoft Windows Server and the desktop computers on the latest version of Microsoft Windows and Microsoft Office.

The company wants to implement Microsoft SharePoint Portal Server 2003 for the Research division. This will allow Research division employees greater flexibility and more opportunities to work from home.

The company also wants to implement Microsoft Exchange Server over the next six months. The company intends using BE-SR05 as the Exchange server.

## **Topic 7, BilcoEngineering (6 Questions)**

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**QUESTION 46**

Which of the following are the best desktop licensing products for Bilco Engineering?

- A. Microsoft Office System products, Microsoft Windows XP Professional Upgrade, and appropriate server client access licenses (CALs).
- B. Microsoft Office System products, Microsoft Windows XP Professional OEM, and Microsoft Windows Server 2003 license with User client access licenses (CALs).
- C. Microsoft Windows Professional Upgrade and appropriate server client access licenses (CALs).
- D. Microsoft Windows XP Professional OEM, and Microsoft Windows Server 2003 licensed in Per Server mode.

Answer: A

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**QUESTION 47**

Which of the following would most require Certkiller .com to change its software licensing solution? (Choose all that apply.)

- A. The expansion of the company into new locations.
- B. An increase in the number of employees at the company.
- C. An increase in the number of servers purchased by the company.
- D. An increase in the number of client computers purchased by the company.

Answer: B, D

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**QUESTION 48**

Which of the following Software Assurance features can be used to meet A2B Aviation's business goals?

- A. New Version Rights and Microsoft TechNet Plus.
- B. Downgrade Rights and training vouchers.
- C. Employee Purchase Program (EPP).
- D. Home Use Program and eLearning.

Answer: D

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**QUESTION 49**

You need to propose the best client access solution for A2B Aviation's servers. What should you do?

- A. Suggest that the company obtain 100 Windows Device client access licenses (CALs).
- B. Suggest that the company obtain 250 Windows Device client access licenses (CALs).
- C. Suggest that the company obtain 500 Windows Device client access licenses (CALs).
- D. Suggest that the company obtain 250 Windows User client access licenses (CALs).

E. Suggest that the company obtain 500 Windows User client access licenses (CALs).

Answer: D

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**QUESTION 50**

You need to propose the best Exchange Server client access solution for BE-SR05  
What would be Bilco Engineering's best option?

- A. Obtain Exchange Server User client access licenses (CALs).
- B. Obtain Exchange Server Device client access licenses (CALs).
- C. Obtains Windows Server license with External Connector.
- D. Obtains Windows Server Device Client Access Licenses (CALs).
- E. Obtains Windows Server User Client Access Licenses (CALs).

Answer: A

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**QUESTION 51**

Which of the following represents the best licensing solution for Bilco Engineering?

- A. Open Volume licensing.
- B. Original Equipment Manufacturer (OEM).
- C. Full Package Product (FPP).
- D. Enterprise Agreement.
- E. Select License

Answer: A

## **Topic 8, National Specialty Retailer, Inc, Scenario**

You work as a Microsoft licensing specialist at Certkiller .com. The Certkiller .com customer is National Specialty Retailer, Inc.

### **Company Background**

National Specialty Retailer, Inc's network consists of a single Active Directory domain named nationalspecialty.com. The company has three offices located in Washington, Atlanta and Phoenix. The company's headquarters are in Washington. The company has three departments named Manufacturing, Sales and Finance.

National Specialty Retailer, Inc recently acquired a small manufacturing company named AZ Transport that is located in St Louis.

### **Existing Network**

National Specialty Retailer, Inc has one server in each of its three offices. Microsoft Windows NT Server 4.0, Microsoft Exchange Server 5.5, and Microsoft SQL Server 7.0 are installed on each of the servers.

There are 150 client computers spread evenly across the three offices. These client computers run different versions of Microsoft Windows and Microsoft Office. 10 client computers in the Manufacturing department run Microsoft Project Professional and 15 client computers in the Finance department run Microsoft SharePoint Portal Server.

The client computers in the Manufacturing department also run computer aided design (CAD) and computer aided manufacturing (CAM) software.

National Specialty Retailer, Inc has a software and hardware refresh cycle of four years. AZ Transport has a single server running Windows NT Server 4.0, and 50 Windows NT Workstation 4.0 client computers.

Two senior technicians in the Manufacturing department are responsible for administering and supporting the software and hardware for both companies.

#### **Current Licensing Solution**

National Specialty Retailer, Inc obtained its software licenses five years ago through an Original Equipment Manufacturer (OEM) channel while AZ Transport currently acquires its software licenses on an ad hoc basis from Original Equipment Manufacturer (OEM) or retail channels.

#### **Business Goals**

National Specialty Retailer, Inc wants to upgrade the computer aided design (CAD) and computer aided manufacturing (CAM) software to the latest version. The latest version of the CAD and manufacturing software requires Windows Server2003, Windows XP Professional, Exchange 2000 Server, and SQL Server 2000, although the CAD and manufacturing software has not yet been approved for compatibility with the latest versions of Microsoft software.

National Specialty Retailer, Inc also wants to standardize the client computers at both companies to run the same versions of Windows and Office.

### **Topic 8, National Specialty Retailer, Inc (8 Questions)**

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#### **QUESTION 52**

You need to propose the best licensing solution for the client computers at National Specialty Retailer, Inc.

What should you propose?

- A. Original Equipment Manufacturer (OEM) licensing.
- B. Open Volume agreement.
- C. Select License agreement.
- D. Open Business agreement.

Answer: A

Explanation: Original Equipment Manufacturer (OEM) licensing provides the best discount level for desktop computers.

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#### **QUESTION 53**

What additional information would you require before you can recommend the most appropriate licensing solution for the server computers at National Specialty Retailer, Inc? (Choose TWO.)

- A. When was the last server deployed?
- B. Which server applications installed on the servers?



- C. How the servers were originally licensed?
- D. How many users and devices access each server application?

Answer: B, D

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**QUESTION 54**

Which of the following represents the best licensing solution for Microsoft Windows and Microsoft Office?

- A. Original Equipment Manufacturer (OEM) licensing.
- B. Select License agreement.
- C. Full Package Product (FPP)
- D. Open Business agreement.

Answer: A

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**QUESTION 55**

Which of the following desktop licensing solutions best suites National Specialty Retailer, Inc's current purchasing model? (Choose all that apply.)

- A. Obtain all licenses through an Original Equipment Manufacturer (OEM) channel.
- B. Obtain Windows and Office licenses through an Original Equipment Manufacturer (OEM) channel.
- C. Obtain Windows and Office licenses through a Select License program.
- D. Obtain all licenses through an Open Business agreement.
- E. Obtain additional software product licenses through an Open Business agreement.
- F. Obtain additional software product licenses through Full Package Product (FPP).

Answer: B, E

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**QUESTION 56**

Which of the following represents the best software acquisition process for National Specialty Retailer, Inc?

- A. Obtains all server and client software through a single Independent Software Vendor (ISV) Royalty Licensing program.
- B. Obtains all server and client software through a single Volume Licensing agreement.
- C. Obtains all server and client software through Full Package Product (FPP).
- D. Allow each office to obtain its client software licenses under its own Open Business agreement.
- E. Allow each office to obtain its server software licenses under its own Select License agreement.

Answer: B

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**QUESTION 57**

Which of the following would most require National Specialty Retailer, Inc to change their licensing solution?

- A. The upgrading of the server software.
- B. Standardizing the client computers to run the same versions of Windows and Office.
- C. Any possible company growth.
- D. Merging the existing networks at the two companies.

Answer: A

---

**QUESTION 58**

Which of the following represents the best licensing solution for the client computers at National Specialty Retailer, Inc?

- A. Original Equipment Manufacturer (OEM)
- B. Open Volume licensing.
- C. Full Package Product (FPP).
- D. Enterprise Agreement.
- E. Open Business licensing.

Answer: E

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**QUESTION 59**

Which of the following would most require National Specialty Retailer, Inc to change their software acquisition model?

- A. The administration and support for the software and hardware at both companies.
- B. Inadequate software asset management and the need to upgrade existing software.
- C. The standardization of existing software.
- D. Company growth and the merging the existing networks at the two companies.

Answer: B

## **Topic 9, TestLabs, Inc., Scenario**

You work as a Microsoft licensing specialist at Certkiller .com. The Certkiller .com customer is TestLabs, Inc that consists of 10,000 employees.

### **Company Background**

TestLabs, Inc. is a large software development company with over 12,000 employees. The company has 10 offices in the USA and 5 offices in Europe.

TestLabs, Inc. has two divisions named the Web Development and Application Development. The company is experiencing tremendous growth from both divisions with the Application Development division contributing 66% of the company's turnover.

TestLabs, Inc. often hires up to 1,000 developers and testers on two-year contracts to work on specific software projects.

### **Existing Network**

The Application Development division uses Microsoft SQL Server to create highly integrated solutions that are delivered by using custom installation media. Until recently, TestLabs, Inc. has purchased Microsoft SQL Server through Full Package Product (FPP) but this no longer meets the needs of the company's deployment solution.

The Web Development division has a server farm that consists of 500 servers that run Microsoft Windows Server, Microsoft Exchange Server, Microsoft Operations Manager Server, Microsoft Systems Management Server, and Microsoft Internet Security and Acceleration Server. The company's current Select License agreement covers the licensing requirements for all these applications.

### **Current Licensing Solution**

Hardware and software for the client computers have been added as required by each office with no centralized control. As a result, each office has a different set of desktop products and software.

Open License and Full Package Product (FPP) is used to acquire software licenses for client computers in the European offices. These offices do not have Software Assurance for their servers or their client computers.

A Select License agreement is used in the USA offices to obtain software licenses for servers and client computers.

### **Business Goals**

TestLabs, Inc.'s Board of Executives wants to standardize all client computers to ensure that the client computers at every office are properly licensed.

## **Topic 9, TestLabs, Inc. (6 Questions)**

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### **QUESTION 60**

You need to propose a licensing solution for the internal use of Microsoft software at TestLabs, Inc.

What will effect TestLabs, Inc's internal licensing solution decision?

- A. The number of computers that TestLabs, Inc has purchased.
- B. Variations in the number of employees at TestLabs, Inc.
- C. The application development business and the increase in sales last year.
- D. The locations of the employees and the variation in the number of employees.

Answer: B

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### **QUESTION 61**

You need to propose the best licensing solution for TestLabs, Inc's server farm.

What should you propose? (Choose all that apply.)

- A. License the Operations Manager Server, Systems Management Server, and Internet Security and Acceleration Server through the company's current Select License agreement.
- B. License all server farm software through Microsoft OEM System Builder.
- C. License the Operations Manager Server, Systems Management Server, and Internet

Security and Acceleration Server through Independent Software Vendor (ISV) Royalty Licensing.

D. License Windows Server and Exchange Server through a Services Provider Licensing Agreement (SPLA).

E. License all server farm software through Independent Software Vendor (ISV) Royalty Licensing.

Answer: A, D

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**QUESTION 62**

You need to propose the best licensing solution for SQL Server in the Application Development division's solutions.

What should you propose?

A. Use an Open Business agreement to obtain the SQL Server licenses.

B. Use the Independent Software Vendor (ISV) Royalty Licensing program to obtain the SQL Server licenses.

C. Use an Enterprise Subscription to obtain the SQL Server licenses.

D. Allow each customer to obtain their own SQL Server licenses.

Answer: B

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**QUESTION 63**

You need to propose the best licensing solution for TestLabs, Inc.

What should you propose? (Choose THREE.)

A. Use Independent Software Vendor (ISV) Royalty Licensing Program for the Application Development division solutions.

B. Use Microsoft OEM System Builder licensing for the Web Development.

C. Use Enterprise Agreement for internal use.

D. Use Services Provider Licensing Agreement (SPLA) for the Web Development.

E. Use Services Provider Licensing Agreement (SPLA) for the Application Development division solutions.

F. Use Enterprise Subscription Agreement for internal use.

G. Use Microsoft OEM System Builder licensing for the Application Development division solutions.

Answer: A, D, F

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**QUESTION 64**

Which of the following describes the current software acquisition model for TestLabs, Inc? (Choose TWO.)

A. centralized software decision-making and decentralized purchasing

B. decentralized software decision-making

C. centralized software decision-making

- D. centralized purchasing
- E. decentralized purchasing

Answer: B, E

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**QUESTION 65**

TestLabs, Inc has purchased Microsoft Windows XP Professional through an Original Equipment Manufacturer (OEM) channel. The company wants to create a standardized desktop image of Windows XP Professional for use on its client computers. The company wants to deploy the image without having to activating the product.

What should you advice?

- A. Obtain a volume license media and a volume license product key. Use the volume license media and the volume license product key to create the standardized image.
- B. Obtain a volume license product key. Use one of the new client computers and the volume license product key to create the standardized image.
- C. Use one of the new client computers and an OEM product key to create the standardized image.
- D. Obtain a Select License agreement. Use one of the new client computers and an OEM product key to create the standardized image.

Answer: A

## **Topic 10, City Central Utilities, Scenario**

You work as a Microsoft licensing specialist at Certkiller .com. The Certkiller .com customer is City Central Utilities.

### **Company Background**

City Central Utilities network consists of a single Active Directory domain named citycentral.com. City Central Utilities consists of a Sales department and a Distribution department. The Distribution department is very large, which is also the main office and is situated in Chicago. The Sales department consists of branch offices which are situated in Paris, Madrid, Stockholm and Athens.

City Central Utilities has a main office in New York and branch offices in the United States, Greece, and Malaysia. Due to their competitive prices and relationship with their customers, City Central Utilities expects a development in the trades within the year.

### **Network Description**

City Central Utilities contains 500 Windows XP Professional client computers. 300 computers are running Microsoft Office 2000 Professional. The Software Assurance of the 300 client computers terminates in a few months time.

The City Central Utilities network contains a Web site that has 80 Windows NT Server 4.0 servers. City Central Utilities wants to upgrade the Windows NT Server 4.0 servers to Windows Server 2003, but is constrained budget wise, this year. For long term goals, City Central Utilities is planning to purchase about 15 supplementary servers in the next three years and thinks of a Microsoft Exchange Server 2003 deployment during the next

three year.

### **Current Licensing Solution**

An Open Volume agreement is used for the software of the company. Formally; City Central Utilities acquired license-only purchases on all server software licenses. City Central Utilities did not worry to invest in Software Assurance, due to the geographical locations. Because of this it is difficult to control the license.

### **Business Goals**

City Central Utilities would like to better the network security and maintain a stable infrastructure for their company. The CIO wants the technology on new servers to be current and to increase the return on the IT investments. The manager wants more technical support from Microsoft on client computers and server products that are purchased.

## **Topic 10, City Central Utilities (8 Questions)**

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### **QUESTION 66**

Which information is still needed to suggest a licensing solution for City Central Utilities?

- A. The type of server software that the company plans to deploy in the next three years.
- B. How much does City Central Utilities want to spend?
- C. The current IT support structure.
- D. The products that currently have Software Assurance.

Answer: A

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### **QUESTION 67**

To meet the business goals for City Central Utilities you need to propose Software Assurance.

Which goals can be met through Software Assurance?

- A. Improve return on investment (ROI) and decrease network administration time.
- B. Maintain stability in the organizations infrastructure.
- C. Increase the security at the network.
- D. Increase the return on IT investments.

Answer: A

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### **QUESTION 68**

Which of the following is the most suitable payment structure for City Central Utilities?

- A. Spread payments throughout the term of the agreement.
- B. Pay for licenses monthly as they are needed.
- C. Pay directly for the initial order. Pay for added products as they are ordered.

D. Pay for licenses every second month.

Answer: A

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**QUESTION 69**

Which of the following is a suitable licensing solution for the desktops?

- A. Acquire an Open Value Companywide Option.
- B. Renew licensing under an Enterprise Subscription Agreement.
- C. Acquire a Services Provider Licensing Agreement (SPLA) for the custom software solutions.
- D. When the current Software Assurance coverage expires, sign a new enrollment for Software Assurance renewal under a Select License Agreement.

Answer: D

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**QUESTION 70**

To meet the business goals for City Central Utilities you need to propose Software Assurance.

Which goals can be met through Software Assurance?

- A. To offer technical support.
- B. New Version Rights.
- C. The Home Use Program.
- D. New Version Rights and Spread Payments.

Answer: A

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**QUESTION 71**

Which of the following is the best licensing solution for upgrading the servers to Windows Server 2003?

- A. Original Equipment Manufacturer (OEM) with Software Assurance.
- B. Full Package Product (FPP) with Software Assurance.
- C. Open Value Companywide Option with Software Assurance.
- D. Select License with Software Assurance Membership.

Answer: D

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**QUESTION 72**

Which of the following is a better method of licensing future server upgrades for City Central Utilities?

- A. Client Access Licenses (CALs) to upgrade the servers.
- B. SQL Server Client Access Licenses (CALs) with Software Assurance.
- C. Open Value Companywide Option through a Services Provider Licensing Agreement



(SPLA).

D. Acquire new licenses and Software Assurance through a volume licensing agreement.

Answer: D

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**QUESTION 73**

A change is needed in the software acquisition process for City Central Utilities. Which factors will influence City Central Utilities's need to change its software acquisition process?

A. The current IT support structure.

B. The expected increase in sales.

C. The need for additional technical support and to minimise up-front licensing costs.

D. Minimise up-front licensing costs and the need to increase the security of the network.

Answer: C

## **Topic 11, Willow Bridge, Ltd., Scenario**

You work as a Microsoft licensing specialist at Certkiller .com. Certkiller .com has a customer named Willow Bridge, Ltd.

### **Company Background**

Willow Bridge, Ltd. is a landscaping company with offices in Los Angeles and San Francisco.

The company's business is very cyclic and it has 250 core employees. The company employs up to 300 contract employees on a temporary basis during peak business periods.

### **Existing Network**

The Willow Bridge, Ltd. network contains four Microsoft Windows 2000 Server computers named WB-SR11, WB-SR12, WB-SR13 and WB-SR14. Microsoft Systems Management Server 2.0 is installed on WB-SR14.

The Willow Bridge, Ltd. network also contains 250 client computers that have Microsoft Office 2000 Professional installed and 100 additional client computers that are used during peak business periods. The computers that are used during peak business periods run older versions of Microsoft Windows and Microsoft Office.

### **Current Licensing Solution**

Willow Bridge, Ltd. obtained its software license under an Open Business agreement. The Open Business agreement has since expired. The company has 250 Core client access licenses (CAL).

### **Business Goals**

Due to customer demands, the Willow Bridge, Ltd. needs to implement the latest software. The company's CEO wants Willow Bridge, Ltd. to own all assets. However, the cost of remaining current with the latest software will exceed the company's IT budget, especially outside the peak business period.

Willow Bridge, Ltd. wants to deploy the latest version of Systems Management Server on WB-SR04 to ease management of the company's client computers and client computer

software.

Willow Bridge, Ltd. also requires purchasing flexibility to meet its business needs.

Willow Bridge, Ltd. needs to prepare peak business period which will start in two months time. The company wants to enter a licensing agreement before the peak business period begins.

### **Topic 11, Willow Bridge, Ltd. (7 Questions)**

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#### **QUESTION 74**

What payment structure can be used to meet the cash flow concerns at Willow Bridge, Ltd?

- A. Purchase new Full Package Products under the current licensing agreement.
- B. Pay up front for the initial order. Pay for additional products as needed.
- C. Spread payments for the first order right through the term of the agreement. Pay for extra products as necessary.
- D. Purchase new Full Package Products under the current licensing agreement and pay for additional products as required.

Answer: C

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#### **QUESTION 75**

Which of the following represents the best Microsoft Office license acquisition model for Willow Bridge Ltd?

- A. Obtain Microsoft Office licenses annually if the desktop count exceeds the qualified desktop count.
- B. Obtain Microsoft Office licenses only when contract employees are hired.
- C. Obtain Microsoft Office licenses 30 days after installing the software.
- D. Obtain Microsoft Office licenses 90 days after installing the software.

Answer: A

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#### **QUESTION 76**

Which of the following licensing solution features will allow Willow Bridge Ltd. to increase its staff compliment during peak business periods without increasing costs?

- A. The ability to prepay for additional software licenses.
- B. The ability to True-up annually.
- C. The ability to downgrade during slow periods.
- D. The ability to subscribe to software.

Answer: B

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#### **QUESTION 77**

Which additional licenses does Willow Bridge Ltd. require to deploy the latest

version of Systems Management Server?

- A. Systems Management Server User client access licenses (CALs).
- B. Systems Management Server Device client access licenses (CALs).
- C. Systems Management Server with Terminal Server license.
- D. Systems Management Server with SQL 2000 Technology.

Answer: D

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**QUESTION 78**

Willow Bridge Ltd wants to use a licensing program and discount level.  
What does Willow Bridge Ltd qualify for?

- A. Enterprise Agreement C Level A.
- B. Full Package Product (FPP) C Level A.
- C. Enterprise Agreement C Applications: Level B; Servers: Level A.
- D. Full Package Product (FPP) C Applications: Level B; Servers: Level B.

Answer: A

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**QUESTION 79**

Which of the following Software Assurance features can be used to meet Willow Bridge, Ltd's business goals?

- A. New Version Rights and Spread Payments.
- B. Downgrade Rights and training vouchers.
- C. Employee Purchase Program (EPP).
- D. Home Use Program and eLearning.

Answer: A

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**QUESTION 80**

You need to propose a solution that will allow Willow Bridge Ltd. to upgrade all the older versions of Microsoft Office.

What should you propose? (Choose all that apply.)

- A. That the company obtains Software Assurance.
- B. That the company obtains Microsoft Office upgrade licenses.
- C. That the company obtains new Microsoft Office licenses.
- D. That the company obtains new Microsoft Office Step-up licenses.

Answer: A, C